



# Career Site Giant Trusts number8 for Long-Term Staff Augmentation

Our client provides world-class end-to-end HR solutions. Their targeted products help employers find, hire, and onboard great talent and assist job-seekers with building new skills and creating progressive careers. As the largest provider of AI-powered hiring solutions in the world, they were struggling to find the technical experience they needed locally. Offshore vendors weren't ideal, because the different time zones limited collaboration and agility. To solve their pain-points, the company partnered with number8. We helped them quickly scale their teams and provided a long-term solution to their hiring constraints.

## The Challenge

In 2010, our client was struggling to find local development talent. They were willing to move toward distributed teams, but needed their developers on the same schedule. Most importantly, they needed talent that was able to deliver at the same level or higher as their internal team members. They considered a variety of options, but were most interested in long-term solutions that could continuously help them scale quickly as gaps were identified.

**Service:**

**Staff Augmentation**

**Industry:**

**Employment**

**Technologies:**



# Solution

number8 met with the client to recommend a nearshore staff augmentation engagement. In this type of engagement, number8 taps into their limitless Latin American talent pool to recruit the exact developer the client is missing from their team. The consultant then joins the client's internal team remotely to work collaboratively with their existing developers.

Our client started with just one number8 consultant, eager to see if this model would work for them. The first number8 used a tool called Graphite to work on internal improvements to the client's data processes. The client was used to waiting hours for data to become available, but with the help of number8, they were able to see their data in real time. Enthused by the combination of technical ability, communication skills, and creativity in their number8, the client scaled their teams rapidly.

## Results

number8 quickly became a reliable resource for the client. At the height of this engagement, this client had over 25 number8 consultants within their development teams at one time. Our ability to retain our consultants has allowed us to keep a number8 within their development team for over 10 years, making us truly unlike any other staffing vendor option.

In addition, we exhibited our consultants ability to adapt and grow even as the company adopted and implemented new technologies, which impacted the company's perspective on remote development overall.



*When we started with number8, we were facing a labor shortage that created a need within our organization to augment our teams with high quality staff members that worked in our timezone. number8 was extremely quick to find the right people for our teams. Over the years, our experience has shown us that number8 isn't your typical contract scenario. We have number8s that have been with us for over 10 years. To us, their consultants are, for all intents and purposes, considered employees. In fact, several number8s are in leadership roles because they grew to become the most trusted people within certain teams.*

**- Vice President  
Software Engineering  
& Talent Acquisition**



# Want to learn more about IT staff augmentation?

## Schedule a Call Today!

[CLICK HERE TO CONNECT](#)

# number8

Develop Without Limits.

number8 is an award winning company with over 22 years of software development staffing experience. We've partnered with Fortune 100 companies, small tech startups, and international corporations to place over 200 Latin American consultants in some of the best scrum teams in the world.